

CAPE ANN *Celebrating 88 Years of Service...*
SOUNDINGS

The Newsletter of the Cape Ann Chamber of Commerce
www.CapeAnnVacations.com www.CapeAnnChamber.com www.RockportUSA.com

33 Commercial Street • Gloucester, MA 01930 • Tel. 978-283-1601 • Fax 978-283-4740 • info@capeannchamber.com

Gloucester Sidewalk Days

A NEW take on an old tradition

Celebrating our thriving marketplace August 5-7

Outdoor dining, Seafood Throwdowns, hula-hoop competitions and a renewed focus on local artisans ushers in a new era for a fifty-year-old Gloucester tradition. Hosted by the Chamber's Gloucester Division and Main Street Retailers, Gloucester Sidewalk Days will take place Thursday, Friday, and Saturday, August 5-7, from 9am to 5pm each day.

Highlighting Main Street shops, Gloucester Sidewalk Days expands the outdoor dining, live music, children's activities and local artist participation that won rave reviews last year.

New this year will be a Seafood Throwdown, where local chefs battle in a judged cooking competition. A mystery fish, provided by local fishermen, will be revealed at the start of the competition and the chefs will have an hour to prepare a spectacular dish. Tastings will be available to the public. Thursday's competition features Latitude 43 vs. Intershell. More to be announced soon.

Children's activities include a hula-hoop competition, creative art activities, inflatable bouncies, Cape Ann Vernal Pond with Snakes of New England, face painting and more. And don't forget the Roaming Railroad – a fun train for children and parents alike.

Gloucester has one of the most vibrant music scenes north of Boston and you can sample some of Gloucester best music for free from 11am to 5pm all three days.

If you haven't seen the new items in Main Street shops lately, Sidewalk Days is the perfect time to get acquainted. With all the new quality and variety of goods, you can get your holiday shopping done in three fun-filled days for the whole family.

Gloucester Sidewalk Days

celebrating our thriving marketplace

Main Street Gloucester
 Thursday, Aug. 5
 Friday, Aug. 6
 Saturday, Aug. 7
 2010
 9:00am - 5:00pm

Main Street Shops & Restaurants
 Cape Ann Artists & Artisans
 Local Non-Profits
 Varied Crafts
 Children's Activities
 Live Music

Brought to you by Main Street Retailers & the Gloucester Division of the Cape Ann Chamber of Commerce
 For more information call: 978-283-1601 or visit www.CapeAnnVacations.com

Cape Ann Savings Bank horvitz & frisch, p.c.



Gloucester Waterfront Festival

Stage Fort Park will once again blossom into the colorful annual Gloucester Waterfront Festival on Saturday, August 14 and Sunday, August 15. A collection of over 150 Juried Artists and Craftsmen from throughout the U.S. will display their unique creations, live music, plus delicious ethnic foods. A pancake breakfast and traditional New England Lobster Bake complement this picture perfect seaport event!

Free live "family style" entertainment includes Puppeteers, Ragtime Jazz and Maritime Music. North Shore Old Car Club will display over 75 Antique Autos on Sunday.

The Gloucester Waterfront Festival runs from 9am to 6pm each day. Handicap accessible and friendly pets on leashes are welcome. Admission is free-- rain or shine.



Sal Frontiero & Donna Ardizzoni volunteered at a previous Festival.

Volunteers Sought for Waterfront Festival

The Chamber to needs volunteers to man the drink concessions on both Saturday and Sunday and to help serve at the Lobster Bake on Sunday. Contact the Chamber office if you can help out.

MEMBERSHIP FEATURES

CLICK MARKETING TOOLS Essex ♦ (978) 768-6334



Looking for custom promotional products to advertise your business? Look no further than Click Marketing Tools in Essex. Owned and operated by Laurie Lufkin, Click Marketing Tools specializes in providing both classic and unique promotional items to advertise your business, promote your event or outfit your staff.

Many of you may know Laurie from "Inspired Cooking", her cooking show on Cape Ann TV, but demonstrating cooking techniques and creating recipes are only some of Laurie's many talents. Aside from pursuing her passion as a cook and television personality, Laurie has owned and operated Click Marketing Tools for over a decade.

Click Marketing Tools specializes in creating custom apparel such as tee shirts, hats and sweatshirts in addition to a wide variety of promotional items ranging from pens to reusable shopping bags, to name a few. Click Marketing Tools is dedicated to sourcing and supplying any and all promotional items to clients locally and nationwide. With personalized service and the convenience of dealing with a locally owned and operated business, you can count on Click Marketing tools to get the job done in style!



Manny Silva, Ed Collard, and Mike Gray were among the more than 65 guests that attended the Chamber's July Evening Business Exchange at the Landing at 7 Central in Manchester. (Photo credit Arlene Talladoros)

Auto Home **Business** Marine

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Cape Ann Business
Community
Since 1867**

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Since 1867

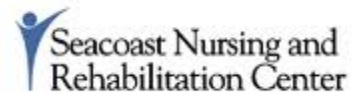
Gloucester 978.283.5100
Rockport 978.546.3778

insurancehelp@cksteele.com
www.cksteele.com

SEACOAST NURSING AND REHABILITATION CENTER Gloucester ♦ (978) 283-0300

**Seacoast Nursing and Rehabilitation Center
Earns Perfect Score in State Survey**

Seacoast Nursing and Rehabilitation Center, Northeast Senior Health's 142-bed short-term rehabilitation and long-term care center located on the



campus of Addison Gilbert Hospital, recently achieved a deficiency-free annual survey from the Massachusetts Department of Public Health. On an annual basis, the Massachusetts Department of Public Health surveys all skilled nursing facilities. During the survey process, which takes place on-site over a three- to four-day period, there are more than 500 conditions of quality care that are reviewed and observed by inspectors.

Seacoast's achievement of a perfect survey score is the direct result of the high caliber care provided daily throughout the facility's short-term rehabilitation, long-term care and specialized memory loss programs. Seacoast thanks their dedicated team for the hard work that led to this impressive accomplishment.

Member to Member Savings Connection

List of member-to-member savings at: CapeAnnChamber.com/m2m.pdf

Best of the North Shore 2010

*As determined by Northshore
Magazine editors & readers*



Congratulations to the following Chamber members, who were selected as Best of the North in their respective categories:

- Antiques, Andrew Spindler Antiques, Essex
- Arts & Crafts, Coveted Yarn, Gloucester
- Bath Supplies, Salem Plumbing Supply, Beverly
- Breakfast, Sugar Magnolias, Gloucester
- Brewery, Cape Ann Brewing Company, Gloucester
- Caterers, Vinwood Catering
- Clam Chowder, Essex Seafood, Essex
- Fish Store, Steve Connolly Seafood, Gloucester
- Garden, Wolf Hill Home & Garden, Ipswich
- Ice Cream, Captain Dusty's, Manchester-by-the-Sea
- Lighting, Lucia Lighting, Lynn
- Lobster, Roy Moore Lobster Company, Rockport
- Men's Shoes, John Tarr, Rockport
- Portuguese Restaurant, Azorean Restaurant & Bar, Gloucester
- Sporting Goods, Palazola's Sporting Goods, Gloucester
- Toys, Silly Goose Toy Store, Essex
- Trivia Night, The Landing at 7 Central, Manchester-by-the-Sea

Twenty-Sixth Anniversary

Gloucester Schooner Festival

September 3-6, 2010

www.CapeAnnVacations.com/schooner

Mayor's Race for Large Schooners

Small Craft Races

Parade of Sail

Boat Parade of Lights

Fireworks over Gloucester Harbor

Maritime Heritage Day

Over 60 Vessels Racing in Ten Classes

For more information,
Cape Ann Chamber of Commerce
 978.283.1601 info@capeannchamber.com



WELCOME NEW MEMBERS

From networking and referrals to discount programs and seminars, the Chamber is "the voice of business on Cape Ann." Please join us in welcoming our newest members and consider these businesses when seeking products and services.

Chris Tinkham
ELIOT COMMUNITY HUMAN SERVICES
 (GLOUCESTER CBFS)
 Gloucester

John Raimondi
JOHN RAIMONDI GALLERY
 Rockport

Terri Gallo
GALLO PRODUCTIONS
 Gloucester



CHAMBER'S \$25,000 GAME

Tickets will be available shortly for "the game with the best odds in town" — the 30th Annual \$25,000 Game. The Chamber prints 500 game tickets, which sell for \$100 each. There will be 12 game winners. The first prize is \$10,000. Second prize is \$5,000. Third prize is \$2,500. Six fourth prizes at \$1,000 each, and three fifth prizes of \$500 each will also be awarded. A \$25,000 Game Ticket is the price of admission for two to the party Wednesday, September 22, from 5 p.m. to 7 p.m., at the Gloucester House. 29 years of experience has proven that the drawing will be one of the most dramatic moments of the year. *"Drum roll, please!"*

Skill and Compassion

Nestled on the campus of Addison Gilbert Hospital, Seacoast Nursing and Rehabilitation Center is Cape Ann's premier choice for short-term rehabilitation, complex medical care and skilled nursing services. Since 1993, residents of Cape Ann and the North Shore have counted on the professionals at Seacoast Nursing and Rehabilitation Center to provide the very best care to their loved ones, neighbors and friends.

The Seacoast difference includes:

- Longstanding, highly seasoned management and interdisciplinary team
- Specialized rehabilitation programs tailored to meet each individual's unique needs and goals of care
- Access to a wide range of healthcare professionals, including a dedicated respiratory therapist and dietitians
- State-of-the-art equipment and technology
- Compassionate care for the memory impaired, provided by experienced staff specially trained and certified by the Alzheimer's Association
- Award-winning culinary program



"I want to tell you how grateful I am for the outstanding care provided to my wife. The attention to her needs was most compassionate and tender. To have a loved one receive care at Seacoast is to know that they are receiving the very best."

- George Monbourquette,
 Ipswich



SEACOAST
 NURSING AND REHABILITATION CENTER, INC.

Seacoast Nursing and Rehabilitation Center
 292 Washington Street, Gloucester

Call us for more information or to arrange a tour of our facility.

978-283-0300

www.seacoastrehab.com

Gloucester Tourism: Public Relations Activities Summary

*Matter Communications
July 2010*

Media Outreach: Secured Coverage

- *Family-FriendlyBoston.com*, 7/12/10, [Boston Family-Friendly Road Trip: Visiting Nearby Gloucester Massachusetts](#)

Media Outreach: Expected Coverage

- **iVillage.com/Huffington Post, Ysolt Usigan**
 - Ysolt visited Gloucester the weekend of July 9, staying with her friend at the Bass Rocks Ocean Inn. Her resulting article – which will feature photos of the Bass Rocks Ocean Inn – should appear within the next week or so.
 - **Huffington Post receives approx. 8 million unique visitors/month and is the scheduled home for this article; if it runs on iVillage as well, that's an additional 4 million visitors/month.**
- **Examiner.com (approx. 9 million unique visitors/month)**
 - We are in the process of booking an overnight stay in Gloucester, with itinerary, the writer. A set of August weekends has been sent. In addition to Examiner.com, **the writer is the special sections editor for Gatehouse Media New England (a newspaper group serving more than 150 towns in Eastern MA, reaching 1.7 million readers and 2.9 unique online visitors)**, and should the stay be positive, they have expressed intent to include the Examiner.com piece in one of the holiday guides. Also, if they can secure two recipes from the dining experiences in Gloucester, they will run them in a Taste of Travel column in Arts & More section
- **PlanetEyeTraveler.com (approx. 30,000 unique visitors/month)**
 - Accepted our invitation to visit Gloucester, stayed for one night on July 24. We confirmed the editor's plans to run the resulting article sometime in August and will send us the link when it is up.
 - The writer, who has written for the *Boston Globe*, *Christian Science Monitor* and *Parenting Magazine*, also stated that "now that I have been to Gloucester, I will be able to work the city and its attractions into future pieces as well".

Media Outreach: Event Listings

Matter submitted events running from June through October to the following sites:

- [All Things New England.com](#)
- [Boston Central.com](#)
- [Boston.com/ThingsToDo](#)
- [Boston Globe North](#)
- [Boston.Parenthood.com](#)

Media Outreach: Event Listings (continued)

- [Cheap Thrills Boston.blogspot.com](#)
- [DayTripsinNewEngland.com](#)
- [Mass-Vacation.com](#)
- [Start Here Boston.com](#)
- [Visit-Massachusetts.com](#)
- [Yankee Magazine.com](#)

Gloucester in the News

- WCVB.com, 7/28/10, [Albino Lobster Pulled From Sea](#)
- About.com New England Travel blog, 7/28/2010, [Last-Minute Summer Vacation Ideas](#) - memorable stay on [Boston's North Shore](#)"
- WickedLocal.com, 7/22/2010, [Cruise around Cape Ann and learn about lighthouses](#)
- RealityTVworld.com, 7/22/ 2010, [CBS to debut 'The Amazing Race's seventeenth edition September 26](#)
- WickedLocal.com, 7/20/2010, [Farmers Market every Thursday in Gloucester](#)
- UPI.com, 7/19/2010, [Triple-pincer lobster caught on video](#)
- Broadwayworld.com, 7/16/2010, [Recession Hits Home in 'Tender'](#)
- *Boston Globe*, 7/12/2010, [Many places to visit, so little time Full List](#)
- *Boston Globe*, 7/8/2010, [Return trips](#)
- *Boston Herald*, 7/7/2010, ['Jackson's Bill' on organ donation recognizes Gloucester families](#)
- *Cape Ann Guide 2010*, [Gloucester Best Live Music on Boston's North Shore](#) (pg.14)



A willow tree was planted in July on the promenade overlooking Front Beach in Rockport in honor of retired Chamber Executive Director Mike Costello.

CAPE ANN RESTAURANT WEEK

Attention Chamber member restaurants! The Chamber is planning Restaurant Week for October 17-22. For the past three years, the Chamber website hits have skyrocketed in October with people checking out menus and watching to see which restaurants are participating in Restaurant Week! You don't want to miss out on Cape Ann Restaurant Week 2010.



Following the same successful format, each restaurant will offer a prix fixe three-course dinner menu. Dinner will include an appetizer or salad, three choices of entrée, and a dessert. The Chamber is planning an aggressive advertising campaign. For more information or to register your restaurant Contact Project & Events Director Tim Burton at tim@capeannchamber.com.



CHAMBER NETWORKING EXCHANGE

Inn Magnolia, Gloucester

Inn Magnolia, located at 18 Norman Avenue in Gloucester's Magnolia neighborhood, will host the August Evening Business Exchange on Wednesday, August 18, from 5:00 p.m. to 7:00 p.m.

Under new management since 2009, Inn Magnolia is a charming inn offering both old world and modern accommodations at old world prices, and is two blocks to beautiful Magnolia Harbor Beach, and walking distance to Coolidge Reservation's Ocean Lawn, Rafe's Chasm, Ravenswood Park, and other scenic spots.

Attendees will have the opportunity to learn more about this member business, make new contacts, and connect with fellow business people. Hors d'oeuvre and beverages will be served, and great door prizes will be offered. The cost is \$10 for members, \$20 for non members. For information and reservations, contact the Chamber office.

Celebrating the Beauty of Cape Ann

Take a Staycation in Your Own Backyard



Good Harbor Beach by Judy Robinson-Cox



Beautiful museums by Beauport, Sleeper McCann House



Whale Watching by 7 Seas Whale Watch

Rockport NATIONAL BANK
Cape Ann's most convenient bank!

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Branch Offices: 37 King St., Rockport, 978-546-7405
 4 Parker St., Gloucester, 978-282-0007

Member LENDER **FDIC** www.rockportnational.com

AUCTION 2010 — MANY THANKS TO EVERYONE!

The Chamber would like to thank everyone involved with this year's Auction— including the committee, the volunteers, the donors, the party attendees, our auctioneers, media supporters, banner-hanger-uppers (and fixers-of-banners-after-storms), and everyone else that had any part of the event! The following lists all of the donors to the 2010 Chamber Auction.



Auction Co-Chair Carol Morse signals an overbid

15 Walnut Bistro
7th Wave Restaurant
A Cape Ann Whale Watch
ACME Apparel of Gloucester
Addison Choate Inn
Agawam Boat Charters
E.C. Akerley Corporation
Alchemy Tapas & Bistro
Nancy Alimansky
Allen's Pharmacy
Amazing Essence
Ambiance Hair Design
American Alarm & Communications
American Marine Model Gallery
American Red Cross
An Artful Touch
Andover Retractable Screens
Annisquam Auto Body
Kristina Bengston, Owner of
Annisquam Village Realty
Asian Inspiration Gallery
Atlantic Discount Oil
Atlantis Oceanfront Inn
Audrey's Flower Shop
Avanti Hair Salon
Bait & Tackle Ad Company
BankGloucester
Bass Rocks Golf Club
Bass Rocks Ocean Inn
Bearskin Neck Leathers
Bearskin Neck Motor Lodge
Beaupert Ambulance
Beverly Cooperative Bank
Beverly Flight Center, Inc.
Bistro 127 at Yankee Clipper Inn
The Black Swan
Borsari Gallery
Boston Bruins Alumni
Boston College Athletics
Boston Fence
Boston Film Festival
Boston Harbor Cruises
Boston Red Sox
Boston's Best Cruises
Greg Bover
Brackett's Oceanview Restaurant
Bradco Supply Company
Brass Compass

Brightview Senior Living
The Building Center
Joanne Burton
Roger Burton / Airhead Airbrush
Buscon Bus. Forms/Trubus Mktg.
Caffe Sicilia
Cala's Restaurant
Cape Air / Nantucket Airlines
Cape Ann Auto Body & Service
Cape Ann Brewing Company
Cape Ann Camp Site
Cape Ann Car Wash
Cape Ann Chamber of Commerce
Cape Ann Chamber Board of Directors
Cape Ann Chamber Past Presidents
Cape Ann Coffees
Cape Ann Community Cinema
Cape Ann Floor Covering
Cape Ann Golf Course
Cape Ann Lanes
Cape Ann Marketplace
Cape Ann Motor Inn
Cape Ann Museum
Cape Ann Photography
Cape Ann Pizza
Cape Ann Savings Bank
Cape Ann Septic Service



Past President Rudy Macchi & Auction Co-Chair Tony Corrao sold raffle tickets

Cape Ann Transportation Authority
Cape Ann TV
Cape Ann's Marina Resort
Cape Pond Ice Company
Capt. Bill & Sons Whale Watch
Captain Dusty's Ice Cream
Captain Joe & Sons, Inc.
Captain Steve's Seashells
Captain's Bounty Motor Inn
Carlson's Gallery and B&B
Jim Caulkett, Gloucester Harbormaster
Causeway Liquors
The Causeway Restaurant
Central Street Gallery

Century 21 North Shore
Charles Riverboat Company
Charlie's Charters
Julie Charrette
Cherry Farm Creamery
Chicago Title Insurance and Commonwealth Land Title Insurance Companies
The Christmas Dove
Circle Consulting Group
Classic Cooks Catering
Clay Sign Service
CH Cleaves Insurance
Click Marketing Tools
Coastal Visits / Guided Land Tours
Community Newspaper Company
Deborah Coull Salon
Chris Coyne Fine Art
Crackerjacks
Cranmore North Conway
Cranney Home Services
Crowne Plaza / CoCo Key Water Resort
Cumberland Farms, Inc.
Anne Lamb Curry
Bud Curtis
CVS / East Gloucester
Dairy Train / Ro's Harbor Scoops
Susan W. Daly Watermedia
Den-Mar Rehabilitation & Nursing Facility
Depot Diner
Diebold Incorporated
Discovery Adventures
Dog Bar
Dogtown Studio Pottery
Double Tree Grand Key Resort
Doyon's Modern Home
Dreamtime Wellness
Duckworth Beach Gourmet
J.S. Dugger, AIA & Associates
Eagle House Motel & Guesthouse
Earth's Treasures
East Coast Tire
Eastern Point Yacht Club
Eck MacNeely Architects
Ecotarium
Eden Pines Inn
Jamie Ellis
Emerson Inn by the Sea
Ernie's Service Station
The Essex Bird Shop & Pet Supply
Essex Marina
Essex River Basin Adventures
Essex River Cruises & Charters
Eyes on Owls
Thomas Fallon Photography
Family Car Care
Fantasia Glass Art
Ann-Margaret Ferrante, MA House of Representatives
First National Bank of Ipswich
The Fish Shack
Fly Amero & David Brown
Fortune Palace II
Four Chimneys by the Sea

Friendly's Restaurant
Friendship Carriage Tours
Frontiero Law Office
Full Circle
Gallery Renata Fryshara
Ganesha Massage & Yoga with Jessica
GAP Promotions
General Environmental Services, Inc.
Giblee's Tuxedo Rental
The Gilded Lily
gimmesound.com
Glazed!
Gloucester Bytes
Gloucester Cinema
Gloucester Daily Times
Gloucester Fleet Deep Sea Fishing & Charters
Gloucester House Restaurant
Gloucester Maritime Heritage Center
Gloucester Music
Gloucester Rental
Gloucester Stage Company
Gloucester Taxi & Livery Service, Inc.
Goetemann Gallery
Golden LivingCenter - Gloucester
W. Herbert Goodick, Inc.
GoodMorningGloucester
Gorton's Seafoods
Granite Savings Bank
Greater Mystic Chamber of Commerce
Grove Street Auto
Robert C. Gruppe Gallery
Gulf Oil, LP
Hagstrom Company, Inc.
Hair & Color Studio
Hale Street Tavern & Oyster Bar
Halibut Point Restaurant
Hammond Castle Museum
Harbor Tours



Chamber volunteers Patti Colbert & Lauren Anderson helped in all aspects of the Auction.

Bob & Donna Hastings
Hawthorne Hotel
Helmut's Strudel
Hershey Frame Shop
Hildonens Rockport IGA
Hiltz Waste Disposal
Catherine Hinds Institute of Esthetics
Hockey East Association
Holland America
Home Style Laundry
Horizon Air Services
Horizon Chinese Restaurant

AUCTION 2010 — MANY THANKS TO EVERYONE!

Hotel Marlowe, a Kimpton Hotel
House Doctors Handyman Service
Eleanor Hoy
Hula Moon
The Huntington Theatre Company
The Inn at Babson Court
Inn Magnolia
The Inn on Cove Hill
Intershell
Ipswich Clambake Co.
Jalapeños Restaurant
Jan-Co Publishing
Jim's Bagel & Bake Shoppe
Joshua's Corner
K-9 Kuts
Kaihlanen Gallery
Steve Kaity



DJ Tardif and Brenda Treuhaff kept an eye on the silent auction

Kamalic Gallery
Susan Kanoff
Katie's Gift Shop
Kevin J. Kiely, Attorney at Law
Kevin Kelleher
John F. Kennedy Presidential Library & Museum
Kathy Kingston Auctioneer
Mayor Carolyn Kirk
KMConsulting
Ken Knowles Fine Art
Walt Kolenda
Wendy Rose Kotob
Krista's Kiln
The Landing at 7 Central
Landry & Arcari
Lanesville Package Store
Lantana House
Latitude 43
Leonardo's Pizzeria
R. Lerch Gallery
Lime Rock Inn
Linden Tree Inn
Liquor Locker
Lobsta Land
The Lobster Pool
Lograsso's Cafe & Bistro
Carole Loiacono
Lone Gull Coffee House
Bruce MacDonald, Globe North Advertising
Magic 106.7 FM

G. Everett Mahony Insurance
Main Street Antiques
Maine Eastern Railroad
Manchester Athletic Club
Manchester Community Center
Manchester Hardware
Walter Manninen
Mark Adrian Shoes
Marriott Courtyard Boston/Woburn
Marshall's Greenhouse & Farmstand
Martignetti Companies
MASS MOCA
McCarthy & Company CPAs
McGrath Plumbing & Heating, Inc.
Medieval Manor Theatre/Restaurant
Meringer Enterprises
Metamorphosis Fitness Studios
Judy Metcalfe
Middleton Golf Course
Monhegan-Thomaston Boat Line, Inc.
Marty Morgan Pottery
Morning Glory Coffee Shop
Jon Morse, CPA, P.C.
Mortillaro Lobster, LLC
Mosher Gallery
Mt. Washington Valley Chamber of Commerce
Nate's at Front Beach
National Fish & Seafood, Inc.
Natural Light Photography
NBC Universal
Neptune LNG LLC
Neptune's Harvest
John Nesta Gallery
Net Atlantic, Inc.
New Bedford Area Chamber of Commerce
The New Essex Office
N-Gallery
Nichols Candies
Sam Nigro
Jerry Noble Electricians, Inc.
Nor'East Cleaners
Norman Rockwell Museum
North Shore 104.9 FM
North Shore's Gold Coast Realty
North Shore Kayak Outdoor Center
Northshore Magazine
North Shore Mini Storage
North Shore Music Theatre
Ocean Garden Chinese Restaurant
Ocean Optical
Sigrid Olsen Art Gallery
O'Neil Fitness & Personal Training
Owls Head Transportation Museum
Oxford Graphics
The Paper Mermaid
Ed & May Paraiso
Passports
Pat's Peak
Payne/Bouchier Fine Builders
The Pewter Shop
The Pilot House
Law Firm of Pino & Shea
Pirate Ship Charters
Pisces
Pleasant Street Inn
Pleasant Street Tea Company
Precision Roofing Services of N.E.
Prescott Chamber of Commerce

Len Presutti, CWE
Quarterdeck Inn by the Sea
Red Lion Inn
Red Skiff Seafood & Grille
Rockport Art Association
Rockport Fudgery
Rockport Golf Club
Rockport House of Pizza
Rockport Inn & Suites
Rockport Music
Rockport National Bank
Rockport PTO
Rockport Rotary Club
Rollers Rolloffs, LLC
Roy Moore Lobster Company
Ruberto, Israel & Weiner, PC
The Rudder
Ryan & Wood, Inc. Distilleries
Saco Bound Inc.
Salem Plumbing Supply
Salem State College
Salem Witch Museum
Sally Webster Inn
Samarkand Guesthouse
Samoset Resort on the Ocean
Sandler & Laramee
Sandy Bay Machine
Sandy Bay Trellis Company
Santa's Village
Sargent House Museum
Schmidt Chiropractic
Schooner American Eagle
Schooner Thomas E. Lannon
Scott Oil Company, Inc.
Rory Scott
Scott's Auto Clinic
Sea Meadow Designs



Chamber President Kathy Low discussed items up for bid.

Seabreeze Liquors
Seacoast Nursing & Rehabilitation Center
Seaside Graphics
Seatronics Corp.
Seaward Inn
Secured Network Services
Seven South Street Inn
Shaw's Supermarket
David R. Singleton, Inc.
Smallfish Web Design
Soft Touch Salon
Sonolite Plastics Corp.
Soulstice / Nature's Body Art
Roy Spittle Associates, Inc.
Squam Lakes Natural Science Center
Carroll K. Steele Insurance
Steve Clayton, Golf Pro
Michael Stoffa Gallery
Stone Leaf

Stoneham Theatre
Stop & Shop
Stowe Area Association
Strategic Workspaces
The Paul Strisik Gallery
Strong Group, Inc.
Sudbay Chrysler, Plymouth, Dodge, Jeep-Eagle, Inc.
Sudbay Pontiac, Cadillac, Buick, GMC Chevy-Olds, Inc.
Sugar Magnolias
Supreme Roast Beef
Marilyn Swift Studio
Senator Bruce Tarr
TD Bank
John Terelak, An Artful Touch Gallery
TFS Music, Inc.
Thai Choice
Tidal Edge Gallery
Toad Hall Bookstore
Top Dog
Topsfield Fair
Town & Country Resort
Transform Fitness Studio
Tucker's Farm Family Diner
Tuck's Candies
Turtle Alley Chocolates
Two Sisters Restaurant
UDine4Less
Underwood Photography
Vadala Real Estate
Village Restaurant
Village Silversmith
Virgilio Italian Bakery, Grocery & Deli
Robert L. Visnick, Esq.
Wachusett Mountain
James Waddell
Walker Creek Furniture, Inc.
Estate of John Walker
John J. Walsh Insurance Agency
The Weathervane
Jeff Weaver
Web & Claw, Inc.
Karen A. Webber
Peter Webber
Webster Industries
Whitmarsh Lock & Safe
Chris Williams Sculpture
Dr. Marny Williams
Beth Williams Studio
Willoughby's Apparel
Willow Rest
The Windward Grille
Wingaersheek Inn & Motel
Winning Solutions, Inc.
Del Wnorowski
Wolf Hill Home and Garden Center
Woodman's of Essex
WXRV 92.5 FM
Yankee Whale Watch & Deep Sea Fishing
YMCA of the North Shore
YMCA Rockport Youth & Teen Center
Zubricki Chiropractic

All photos in this article by Tom Underwood, Underwood Photography, Essex.

Chamber Calendar

- August 5-7 **Gloucester Sidewalk Days**, *Downtown Gloucester*
- August 14-15 **Gloucester Waterfront Festival**, *Stage Fort Park, Gloucester*
- August 18 **Evening Business Exchange**, *Inn Magnolia, Gloucester*

Save the Date:

- September 3-5 **Gloucester Schooner Festival**, *Gloucester Harbor*
- September 15 **Evening Business Exchange**, *Bass Rocks Golf Club, Gloucester*
- September 22 **\$25,000 Game Drawing**, *Gloucester House Restaurant, Gloucester*



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Bob Dunlay played "Vanna" at the Chamber Auction, shown here with a beautiful watercolor painting by Carole Loiacono. *Photo credit: Tom Underwood.*



Auctioneer Bruce Gamage started with cookies and ended with seafood— keeping the audience engaged throughout the evening. *Photo credit: Tom Underwood.*

2011 CAPE ANN GUIDE

Invitations will be mailed in mid-August to all Chamber members. Watch your mail for your invitation to participate in the Chamber's best-in-class magazine.





Evening Business Exchange
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