

**CAPE ANN MASSACHUSETTS** *Celebrating 88 Years of Service...*  
**SOUNDINGS**  
*The Newsletter of the Cape Ann Chamber of Commerce*  
[www.CapeAnnVacations.com](http://www.CapeAnnVacations.com) [www.CapeAnnChamber.com](http://www.CapeAnnChamber.com) [www.RockportUSA.com](http://www.RockportUSA.com)

33 Commercial Street • Gloucester, MA 01930 • Tel. 978-283-1601 • Fax 978-283-4740 • info@capeannchamber.com

### GLOUCESTER SCHOONER FESTIVAL

The Gloucester Schooner Festival will take place Labor Day weekend, September 3-6. It's Gloucester's major marine event, with participating vessels coming from ports along the Eastern Seaboard. There will be both large and small vessels—ranging from 19 feet to over 100 feet in length. You will see new boats and old boats, from newly built to over 100 years old! Gloucester's *Thomas E. Lannon*, Essex' *Maine*, Salem's *Fame*, and many more! Salem's tall ship *Friendship* will also join in the festivities.

The **Mayor's Race** is the major event of every Schooner Festival and will take place this year on Sunday, September 5, with fifteen schooners expected to compete for the Esperanto Cup, the Cameron Cup, and the Ramsey Plate. Racing starts on Saturday afternoon with seven classes of traditional small craft.

An obvious choice for boat lovers, the Schooner Festival also offers plenty of shore side events. On Saturday, these include **Gloucester Maritime Heritage Day**, walking tours of **Gloucester's harbor front** (hosted by The Schooner Adventure), the **lighted boat parade**, and a **gala fireworks display over Gloucester Harbor**. Sunday morning, a **grand Parade of Sail** passes the Boulevard promenade (Stacy Boulevard, Route 127) as the large schooners head out to sea for the Mayor's Race. In addition, Festival-goers won't want to miss Gloucester's many attractions, including art exhibits, beaches, fishing, museums, dining, historical sites, whale watching, and more!

New in 2010 are three events that will only make the Festival better for both sailors and landlubbers. A **Gloucester Block Party** is scheduled for Friday night from 6pm to 11pm. Sunday afternoon, downtown Gloucester will ring with music as **Celebrate Gloucester** takes place on the recently reopened I4C2 (65 Rogers Street on the harbor). Schooner and history buffs will want to go to Essex on Monday as Harold Burnham and the Essex Shipbuilding Museum "**Frame Up**" a new pinky schooner, the *Ardelle*.

**EARL UPDATE**

As the week progresses and it becomes clear what will happen with the weather, please check the Schooner Festival website—[www.capeannvacations.com/schooner](http://www.capeannvacations.com/schooner)— for updates on the weekend's activities.

The Gloucester Schooner Festival is made possible with the generous support of our sponsors: **Dunkin' Donuts, TD Bank, Neptune GDF Suez, the City of Gloucester, the Schooner Thomas E. Lannon, and Cape Ann Transportation Authority.**

### 2011 CAPE ANN GUIDE

Invitations were mailed last week to all Chamber members. Don't miss your chance to participate in the Chamber's best-in-class magazine.



*Harold Burnham's "Maine" and Salem's "Fame" are among the fifteen schooners expected in Gloucester Harbor during the Schooner Festival.*

### \$\$ BEST ODDS IN TOWN \$\$



*Past President Brad Pierce can attest to the high level of excitement at the raffle drawing!*

Don't miss your chance to win the grand prize in the Chamber's **\$25,000 Game!** Only **500 tickets** are printed. Tickets can be purchased for a \$100 donation. The drawing will be held at The Gloucester House on Wednesday, September 22, from 5pm to 7pm. Each ticket admits two to the party, which includes appetizers and a cash bar. The \$25,000 Game prizes are as follows:

- Grand prize \$ 10,000**
- 2nd prize \$ 5,000**
- 3rd prize \$ 2,500**
- 4th prize \$ 1,000** (6 prizes)
- 5th prize \$ 500** (3 prizes)

New this year to celebrate the Game's 30<sup>th</sup> anniversary, there will be a **50/50 raffle**. Those interested in purchasing a ticket should contact the Chamber office— get your ticket now. This is always a **SELL OUT EVENT!**

# MEMBERSHIP FEATURES

## THE RETIREMENT FINANCIAL CENTER

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The Retirement Financial Center was featured in the holiday issue of *Northshore* magazine and in the February issue of *Boston* magazine as one of "Boston 2010 FIVE STAR Wealth Managers."

The Retirement Financial Center offers a full-range of total financial services and a commitment to helping our clients improve their long-term financial success.

Thomas T. Riquier, CFP®, CLU, is President of The Retirement Financial Center, a CERTIFIED FINANCIAL PLANNER™ Professional and an Ed Slott Elite IRA Advisor Group™ member and as a Registered Representative of United Planners, practices the "total financial planning concept." He has 39 years of experience and understands the unique financial needs of seniors. We constantly evaluate economic trends and recommends appropriate portfolio changes. In September 2008, Tom made the tough recommendation to his clients to liquidate all securities. Making the recommendation to get out of the stock market was difficult. However, Tom believes "your financial success is not only determined by how much you make when the markets go up, it is also determined by how much you don't lose when they go down."

This team of experienced professionals has a hands on approach to working with clients, diligently watching over clients' accounts. Our objectives for our clients includes: helping clients reach their financial goals, decreasing tax liability, and protecting principal.

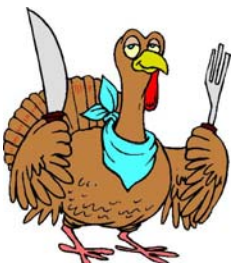
## TUCKER'S FARM FAMILY DINER

Gloucester ♦ (978) 281-0803

In 2008, Dave and Eleanor Tucker's dream came to fruition as they opened the doors to Tucker's Farm Family Diner at 67 Maplewood Avenue. Part of that dream began during Dave Tucker's childhood as he would work catering functions with his late mother and fine tune the craft that has brought him to a successful business owner today. Tucker specializes in many types of food but is most happy providing 'comfort food' hours after starting his day at 4 a.m. each morning.

"My wife and I wanted to start this before we turned 50", said Tucker. "I did a lot of work with my mother and thought that this was something I could do. Now I am able to get repeat business and other work through helping out at the Aleppo Shriner's in Wilmington." Tucker often helps out the Shriner's as a volunteer and cooks for some of the functions for the organization.

Each day he secures the freshest of foods in the wee hours of the morning and those foods are the cornerstones to serving the best food. When you leave Tucker's you are filled not only with good food but— as they say—"love and warmth for the rest of the day." Whether it is a warm breakfast to start your day, a mid-day specialty soup or a turkey dinner with all the trimmings (including mashed potatoes), Tucker's can provide comfort at any time.



## TURNER'S SEAFOOD

Gloucester ♦ (978) 281-7172

[www.turners-seafood.com](http://www.turners-seafood.com)

In 1920, twenty year old James F. Turner emigrated from St. John's Newfoundland to begin his career on the Boston Fish Pier. Hard work and a relentless passion for quality quickly distinguished Jim as a leader in the booming seafood industry. In 1954, Jim opened Turner Fisheries, a wholesale company, committed to supplying only the freshest New England seafood. With the ability to fly fresh seafood anywhere in the U.S, the country's finest restaurants and clubs began advertising: "Today's fish flown in fresh from Boston's Turner Fisheries." Likewise, Turner Fisheries proudly displayed its new title "The nation's leading quality seafood house".

In 1978, Westin Hotel executives, so impressed with their Boston based supplier, sought permission to use the Turner Fisheries name for the their flagship restaurant in their Boston Copley Square hotel.

The 1980's marked a dramatic change for the New England seafood industry. Reduced fish stocks and newly enacted fishing regulations drastically altered the business landscape. John Turner, Jim's only son, left Turner Fisheries to create a wholesale company specifically designed to accommodate tighter supplies and stricter regulations. J. Turner Seafoods Inc. continues the mission to wholesale only the highest quality seafood to the country's most discerning customers.



Over the next two decades, John Turner's sons learned all aspects of the seafood business from how quality fish is caught and processed to the importance of business partnerships with suppliers. They continue to build on these relationships and their reputation for integrity and quality making "Turners" the most trusted name for New England seafood. In 1994, John's four sons opened Turner's Seafood Grill & Market in their hometown of Melrose, MA. This authentic New England seafood house is complete with a fresh fish market and turn-of-the-century oyster bar.

Turners expanded its retail operation to historic Gloucester, the nation's oldest fishing port in 2006 with Turner's Seafood Market & Fish Fry. This new store offers fried and broiled take-out meals as well as fresh and prepared seafood.

Today guests from all over New England and beyond make these neighborhood establishments their favorite place to enjoy New England's best seafood.

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## CHAMBER NETWORKING EXCHANGE Bass Rocks Golf Club

The Bass Rocks Golf Club, located at 34 Beach Road in Gloucester, will host the Cape Ann Chamber of Commerce's September Evening Business Exchange on Wednesday, September 15, from 5:00 p.m. to 7:00 p.m.



Bass Rocks Golf Club has a new 14,000 SF clubhouse with breathtaking views of the 69 par links golf course and Twin Lights. We can accommodate up to 200 guests in a comfortable and relaxing ambiance and also provide the same feel for a party of twenty.

Attendees will have the opportunity to learn more about this member business, make new contacts, and connect with fellow business people. Hors d'oeuvre and beverages will be served, and great door prizes will be offered. The cost is \$10 for members, \$20 for non members. For information and reservations, contact the Chamber office.

# COMING SOON

Cape Ann Chamber of Commerce  
**AUTUMN ON-LINE AUCTION**  
capeannchamber.cmarket.com  
*Watch for Details!*

## WELCOME NEW MEMBERS

From networking and referrals to discount programs and seminars, the Chamber is "the voice of business on Cape Ann." Please join us in welcoming our newest members and consider these businesses when seeking products and services.

Joanne MacInnis  
ABERDEEN NURSING AGENCY  
Wenham

Mary Selig  
MERRY MAIDS  
Beverly

BRIDGET MURRAY, ATTORNEY AT LAW  
Manchester-by-the-Sea

TERRY WEBER, WRITER  
Magnolia



### HOLIDAYS ON CAPE ANN

Holiday programs are being planned in each of the four Cape Ann communities. If you would like to be involved in the planning process, call the Chamber office.

## Skill and Compassion

Nestled on the campus of Addison Gilbert Hospital, Seacoast Nursing and Rehabilitation Center is Cape Ann's premier choice for short-term rehabilitation, complex medical care and skilled nursing services. Since 1993, residents of Cape Ann and the North Shore have counted on the professionals at Seacoast Nursing and Rehabilitation Center to provide the very best care to their loved ones, neighbors and friends.

### The Seacoast difference includes:

- Longstanding, highly seasoned management and interdisciplinary team
- Specialized rehabilitation programs tailored to meet each individual's unique needs and goals of care
- Access to a wide range of healthcare professionals, including a dedicated respiratory therapist and dietitians
- State-of-the-art equipment and technology
- Compassionate care for the memory impaired, provided by experienced staff specially trained and certified by the Alzheimer's Association
- Award-winning culinary program



*"I want to tell you how grateful I am for the outstanding care provided to my wife. The attention to her needs was most compassionate and tender. To have a loved one receive care at Seacoast is to know that they are receiving the very best."*

- George Monbourquette,  
Ipswich



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www.seacoastrehab.com



Spectacular weather and beautiful crafts welcomed more than 25,000 guests to the Gloucester Waterfront Festival in August. Thank you to the many volunteers that contributed to the success of this great weekend.



Join the  
Chamber  
Businesswomen  
on a  
Sunset Cruise  
aboard  
the Schooner  
Thomas E.  
Lannon!

The Cape Ann Chamber Businesswomen  
Cordially Invite You to Join Us on a

Sunset  
Cruise

Aboard the  
*Schooner Thomas E. Lannon*

A relaxing way to make new business contacts, renew acquaintances, and enjoy the beauty of Cape Ann

THURSDAY, SEPTEMBER 16

Boat leaves dock 5:30 p.m., returns 7:30 p.m.

SEVEN SEAS WHARF

63R. Rogers Street (Rt. 127), Gloucester

\$25.00 (Payable in Advance)  
Includes light refreshments & cash bar.

Casual attire, a sweater, and camera  
are recommended.

Early reservations are suggested.



North Shore Chamber Directors Welcome Bill Hanney's North Shore Music Theatre. 400 chamber members from eight regional chambers of commerce attended a huge business-after-hours event at the theatre.

## COMMONWEALTH RECOGNIZES VALUE OF NATIONAL HERITAGE AREAS

*Gov. Patrick signs law encouraging cooperation*

The Essex National Heritage Commission, a regional advocate for the quality of life on the North Shore lauds Governor Deval Patrick for signing legislation important to the recognition of the five MA National Heritage Areas, including Essex Heritage. The new bill recognizes the five Areas as entities in the service of public good, directs state agencies and departments to consider the Areas in their plans and makes possible public-private partnerships for joint projects that advance their goals of environmental protection, heritage resource preservation, recreation, tourism and trail development.



ESSEX NATIONAL  
HERITAGE AREA

"Essex Heritage is very pleased with this new legislation as it encourages closer cooperation between our organization and state agencies in the areas of trail development, scenic byways, land conservation, and cultural tourism," said Annie Harris, Executive Director of Essex Heritage. "We are very grateful to our team of local legislators who see the economic value Heritage Areas bring to the region, and who worked hard on our behalf, for the bills passage."

The legislation signed by Gov. Patrick is a re-drafted version of House Bill H3142 introduced by Rep. Fennell and co-sponsored by Senators Tarr and McGee. The signed legislation now encourages and enables state agencies, departments and entities to consider Massachusetts' Heritage Areas when developing planning documents and processes; and authorizes partnership with Heritage Areas on projects that preserve and promote the historic, cultural and natural resources of our region.

"This legislation will recognize all the National Heritage Areas in the Commonwealth and allow each to receive state funds directly. The Essex National Heritage Area continues to do tremendous work in our region fostering cultural tourism, education and preservation of historic areas. We are fortunate to have Heritage Areas working in a close collaborative effort to preserve and enhance areas across the state," said Representative John Keenan, Chairman Committee on Tourism, Arts and Cultural Development.

Senator Frederick Berry, who worked to gain Senate support for the measure added, "This law is a key and necessary step in recognizing Heritage Areas as a worthy and fiscally responsible partner in the use of public funds for the public good. The Heritage Area's track record of success and accountability make them a valuable partner that can collaborate with public and private entities to skillfully execute projects at the local level."

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## CAPE ANN RESTAURANT WEEK

**Attention Chamber member restaurants!** The Chamber is planning Restaurant Week for October 17-22. For the past three years, the Chamber website hits have skyrocketed in October with people checking out menus and watching to see which restaurants are participating in Restaurant Week! You don't want to miss out on Cape Ann Restaurant Week 2010.



Following the same successful format, each restaurant will offer a prix fixe three-course dinner menu. Dinner will include an appetizer or salad, three choices of entrée, and a dessert. The Chamber is planning an aggressive advertising campaign. For more information or to register your restaurant Contact Project & Events Director Tim Burton at [tim@capeannchamber.com](mailto:tim@capeannchamber.com).

## Celebrating the Beauty of Cape Ann

*Take a Staycation in Your Own Backyard*



Take a river cruise. Photo by Arlene Taliadoros.

## Gloucester Sidewalk Days

Three days of fun on Main Street! By all accounts, this year's Sidewalk Days was an unqualified success. "Vickie Van Ness deserves the credit for a great festival," said Bob Hastings, executive director of the Cape Ann Chamber of Commerce. "She did the organization, handled the details and worked with city officials to pull off the most successful Sidewalk Days ever. Vickie



was on the street from 6:00 in the morning until 6:30 each day of the event handling every detail. Vickie's mother Shirley even came in from Iowa to help her daughter." The downtown stakeholders for the event, the merchants themselves,

did a great job in the preplanning and hands on help with the event. Linda Palazola was a real standout, recruiting stores and vendors downtown and working the event on all three days. Her husband Jack Palazola provided the early impetus to keep the event going for Gloucester, and it turned out to be a great event.

Other standouts were Peter Van Ness, Donna Ardizzoni, Kathy Low, Ed Collard, Christopher Godfrey, Mark Farber, chamber staffers Tim Burton and Peter Webber and our perennial gatekeeper Paul. Thanks to all the volunteers. We appreciate the attention and assistance of public works and the police and fire departments. We look forward to a great event again next year.



Take a swim with a friend. Photo by Betty J. Pijut.

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Whale Watching by Captain Bill & Sons Whale Watch

# Gloucester Tourism: Public Relations Activities Summary

*Matter Communications  
August 2010*

## **Media Outreach: Secured Coverage**

PlanetEyeTraveler, [Family Fun in Gloucester, Massachusetts](#), Aug. 21 (Visitors per month: 25,000)

*Huffington Post*, [My Eat Pray Love Adventure in Gloucester, MA... Really!](#) Aug. 11 (Visitors per month: 13 million)

### **The article also ran at:**

- USATODAY.com, Aug. 12 (Visitors per month: 18 million)
- Current.com, Aug. 14 (Visitors per month: 1.5 million)
- Topix.com, Aug. 12 (Visitors per month: 7 million)
- MyProps.org, Aug. 12 (Visitors per month: 127,000)
- Mixx.com, Aug. 12 (Visitors per month: 312,000)
- NorthCapitolStreet.com, Aug. 11 (Visitors per month: 3,360)
- Oneclick.indiatimes.com, Aug. 11 (Visitors per month: 32,000)
- FriendFeed.com, Aug. 11 (Visitors per month: 463,000)

*Huffington Post*, [Fun with Vintage: I Traveled, I Shopped, and I Put Together Some Cheap Outfits](#), Aug. 15 (Visitors per month: 13 million)

### **The article also ran at:**

- LaTimesDaily.com, Aug. 16 (Visitors per month: 7 million)
- Philly.com, Aug. 16 (Visitors per month: 2 million)
- Topix.com, Aug. 16 (Visitors per month: 7 million)
- Current.com, Aug. 16 (Visitors per month: 1.5 million)
- Top Feeds news, Aug. 16. (Visitors per month: 5,676)
- Regator.com, Aug. 16 (Visitors per month: 122,000)
- InternetGamersfirst.com, Aug. 16 (Visitors per month: 2,000)
- Read-News.info, Aug. 16 (Visitors per month: 9,000)

KPAM 860 (the CBS radio and AP radio affiliate in Portland, Ore.), "Travel Show with Pat Boyle," *Huffington Post* reporter Ysolt Usigan chats about Gloucester, Aug. 2

## **Media Outreach: Expected Coverage**

Examiner.com, Charlene Peters (Visitors per month: 9 million)

Global Writes, Brenda Hill

Best Read Guides, Inc. Pat & Walter Brooks

TrendyMommies.com, Annemarie Seldon

Bay State Parent, Carrie Wattu (Visitors per month: 100,000)

## **Gloucester in the News**

TV Squad.com, Danny Gallagher, Aug. 1, 2010, [How Bert Kreischer Conquered The Travel Channel's 'Bert the Conqueror'](#)

YouTube.com, Aug. 3, 2010, [Bert the Conqueror: The Greasy-Pole Contest](#)

Travel Channel, Aug. 4, 2010, [Episode: Massachusetts – Bert heads to Gloucester to compete in a greasy-pole contest](#)

RoadTripAmerica.com, Aug. 6, 2010, [Salem and Gloucester waterfront and boating festivals in August](#)

TheNeave.com, Aug. 8, 2010, [The Greasy Pole- Gloucester, MA](#)

Men's Journal, Aug. 10, 2010, [Billy Joel's New England Coastline](#)

VisitNewEngland.com, Aug. 16, 2010, [Gloucester, MA: A True Fisherman's Town with Lots of History, Scenery and Attractions](#)

VisitNewEngland.com, Aug. 20, 2010, [Planning the Perfect New England Staycation](#)

Trazzeler, August 2010, [Searching for Inspiration on Boulders in Gloucester, Massachusetts](#)

## Donaldson & Hayback Join Chamber Board of Directors

Cynthia Cafasso Donaldson, a lifelong resident of Gloucester, is the Vice President of Ancillary Services for Northeast Hospital Corporation. In this position, she has responsibility for Addison Gilbert Hospital and for ancillary services across the corporation. After receiving her Bachelor of Science degree in pharmacy from the Massachusetts College of Pharmacy and gaining experience as a pharmacist at Connors Pharmacy, she began her career at Addison Gilbert Hospital in 1988 as a staff pharmacist and was promoted to Director of Pharmacy two years later. After receiving her Master of Business Administration with a certificate in Healthcare Management from Boston University in 1995, Donaldson became Director of Ambulatory Services for Northeast Hospital Corporation.

After three years in that position, she was appointed to the position of Director of Clinical Operations at AGH and then, in 2001, moved on to be the Executive Director of Seacoast Nursing and Rehabilitation Center, a skilled short and long-term rehabilitation facility on the campus of Addison Gilbert. Four years



later, Donaldson became the Vice President of Northeast Senior Health, an affiliate of Northeast Health System. In the fall of 2008, she was appointed to her current position.

Chuck Hayback is a graduate of the College of Fine Arts at Boston University where he earned a degree in Painting with a minor in Art History. Coming out of college, Chuck worked for Koenig Art Emporium in Milford, CT, and after that worked with master framers as a store manager at galleries and frame shops in New Haven and Newburyport, MA. He credits his framing skills in part to working in his youth with his grandfather, a master carpenter and builder. Those carpentry skills combined with his art training have helped him to excel in his chosen craft – art framing. In 1995, Chuck opened Nor'east Frameworks at his current location at 40 Beach Street in downtown Manchester-by-the-Sea. Chuck is the chair of the Manchester Arts Festival, a Cape Ann Chamber of Commerce event held annually on the waterfront in downtown Manchester-by-the-Sea, now in its third successful year.



## "LETTER TO THE EDITOR"

I would like to thank the Chamber, Ipswich Clambake Company, and Ryan & Wood, Inc., Distilleries for their help at the fabulous Chamber's August Evening Business Exchange at Inn Magnolia.

I couldn't have been happier with the help of Michelle Pepin of Ipswich Clambake Company; she is the consummate professional, genuine, friendly, and incredibly knowledgeable about the business. Michelle was very accommodating and was able to make the most of a modest budget! But that leaves out the most important thing: the food was fabulous! -- delicious fresh seafood appetizers and beautiful platters of crispy vegetables and juicy fruits. I hope to work with them again very soon.

As anyone and everyone who has worked with Kathy and Bob Ryan of Ryan & Wood already knows, they are the kindest, most community-spirited people around. They really helped me out and they make everything easy and fun. And, wow, that rum punch -- deee-licious. Oh, and by the way, I have sent many guests over to Ryan & Wood for tours and they always come back raving about how great it is.

Tim Burton at the Chamber was a tremendous help, and it is always a pleasure to work with Sharon Bragg, who welcomed people in to the event. I had the opportunity to give lots of tours and was very pleased at the response. I'm really looking forward to having lots of cozy events this winter around the fireplaces in our living room/dining room/lounge areas, both with our own programming and with yours. If you were unable to attend the Mixer and would like to see the place, please drop me an email or call -- I'd be glad to give you a tour. Having all these great new business associates to work with makes the prospect of doing holiday events so much more fun.

Amanda Nash  
Owner, Inn Magnolia



"Fall Harvest" by Rockport artist Jim Eves

# Harvest Festival

Celebrate Rockport in the Fall

## October 16-17

### ROCKPORT, MASSACHUSETTS

Live Music • Children's Art Activities • Scarecrow Stroll



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The Cape Ann Chamber of Commerce  
presents

## THE \$25,000 GAME

Wednesday, September 22, 2010, 5:00 p.m. - 7:00 p.m.  
The Gloucester House, 63 Rogers St., Gloucester  
\$100 per Ticket (only 500 tickets to be sold)

Appetizers • Door Prizes • Cash Bar

\$25,000 Jackpot!  
1st Prize: \$10,000  
Odds of Winning:  
12 in 500!



## The Essex Division of the Cape Ann Chamber of Commerce presents The Twenty-Eighth Annual **ESSEX CLAMFEST**

Saturday, October 23, 11:00 a.m. - 4:00 p.m.  
Memorial Park, Essex, FREE PARKING

(Rain Date: October 24)

### Featuring

Clam Chowder Tasting Festival (12:00 noon - 2:00 p.m.)

Lions Club Food Booth

Clamtastic New Food Vendors

Musical Entertainment throughout the Day

Raffle for Catered Clambake (Drawing at 3:00 p.m.)

Crafts, Games, and Rides for Kids

Non-profit Organization Tables

Ipswich Ale Booth



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# Chamber Calendar

- September 3-6 **Gloucester Schooner Festival**, *Gloucester Harbor*
- September 15 **Evening Business Exchange**, *Bass Rocks Golf Club, Gloucester*
- September 17 **Businesswomen's Cruise**, *Schooner Thomas E. Lannon, Gloucester*
- September 22 **\$25,000 Game Drawing**, *Gloucester House Restaurant, Gloucester*

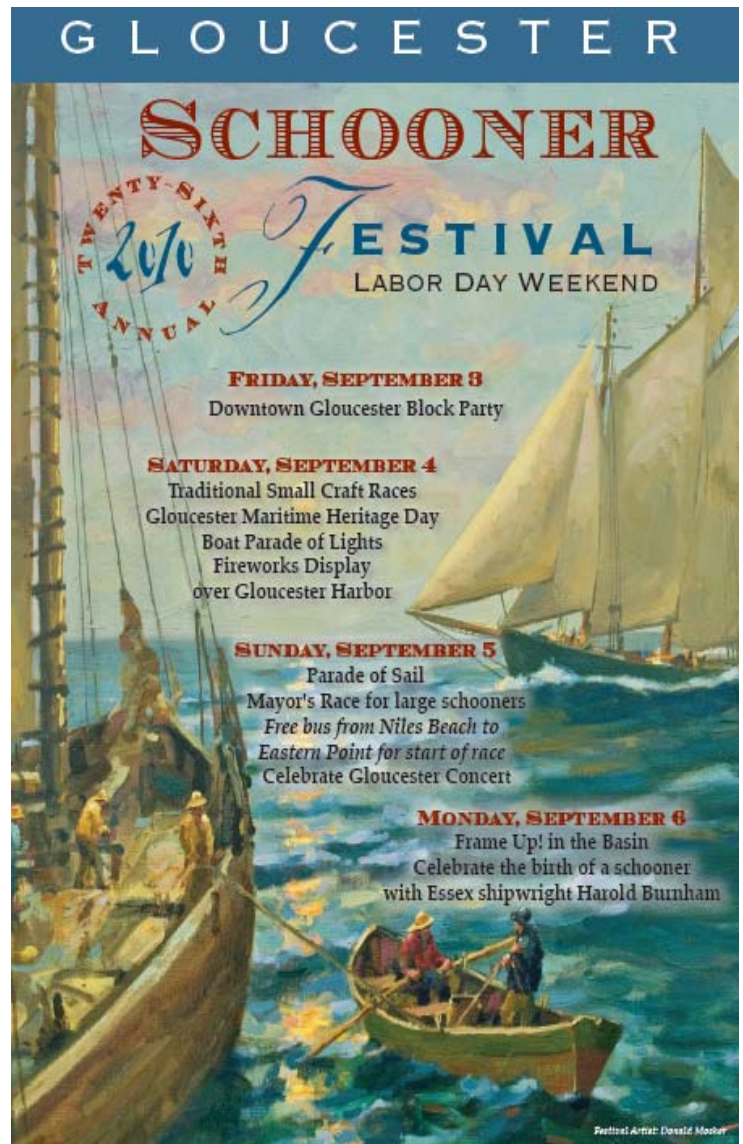
**Save the Date:**

- October 16-17 **Rockport Harvest Festival**, *Downtown Rockport*
- October 17-22 **Cape Ann Restaurant Week**
- October 20 **Evening Business Exchange**, *Seacoast Nursing & Rehabilitation Center*
- October 23 **Essex Clamfest**, *Memorial Park, Essex*



## Thank you

to the following  
Schooner Festival sponsors:



*For the fifth year in a row, well known Cape Ann Artist Donald Mosher has donated the creation of the Gloucester Schooner Festival Artwork. The Gloucester Schooner Festival Committee and the Cape Ann Chamber of Commerce would like to thank Donald Mosher for his extraordinary support.*



**Evening Business Exchange**  
**BASS ROCKS GOLF CLUB**  
34 Beach Road, Gloucester  
September 15, 5:00 p.m. - 7:00 p.m.



Make new business contacts • Exchange business cards • Socialize in a relaxed atmosphere  
Meet other Chamber members • Information & Reservations: 978-283-1601 • [info@capeannchamber.com](mailto:info@capeannchamber.com)